Beyond Materials:
The Real Economics of Guardrail Systems

While wood guardralis may appear cheaper upfront, they become **more expensive over time** due to maintenance, labor, and rework—especially on longer projects.

SwitchRail®
Modular Safety Rail System

COST DRIVERS SUMMARY

Category	Wood	SwitchRail
Labor	✗ Very High	✓ Very Low
Maintenance	✗ Required	✓ None
Disposal	✗ Required	✓ None
Cost Stability	✗ Variable	✓ Predictable

SIDE-BY-SIDE COMPARISON (SHORT vs LONG)

System	Short-Term Cost Driver	Long-Term Impact
Wood	Labor-heavy	Maintenance increases cost + risk ✗
Purchase	Initial Investment	Stable, predictable ✓
Rental	Low cost ✓	Optimized for the best ROI ✓

SWITCHRAIL ELIMINATES ALL THOSE VARIABLES BY:

- **Locking in predictable costs**
  No surprises. Just certainty.
- **Reducing labor demands**
  Faster installs. Lower labor costs.
- **Improving safety consistency**
  Engineered for reliability and safety.
- **Delivering stronger long-term ROI**
  Lower total cost. Higher lifetime value.

The bottom line: SwitchRail isn't just a safer choice—it's the smarter investment.